

From: Eleftherios Georgiou <tedgeorgiou@yahoo.com>
To: Kontogouris <leandros.kontogouris@alumni.insead.edu>
Sent: 25 November 2000 03:24
Subject: Re: Fw: Proposal

Leandre:

My home # is 1-201-886-2013.

--- Kontogouris

<leandros.kontogouris@alumni.insead.edu> wrote:

> Lefteri:

>

> Thank you. You make a good point.

>

> However, I feel that I have explained my position

> several times and it seems

> that we are just making circles. The company is NOT

> a priority for me as I

> am not sure I want to go public soon, in a bad

> market, before I am

> operating. The dilution will kill me.

>

> Instead, I am willing to have him on board in

> exchange of all the other

> legal things. This I have told him several times

> when I told him that we

> must find a way for him to be compensated even if we

> choose not to proceed

> with the company (a trading company is only good for

> exiting and for raising

> financing --- the latter I can do without the

> company and the former is not

> my priority)

>

> Do you have a number where I can call you?

>

> Leandros

>

>

> ----- Original Message -----

> From: "Eleftherios Georgiou" <tedgeorgiou@yahoo.com>

> To: "Kontogouris"

> <leandros.kontogouris@alumni.insead.edu>

> Sent: ÅãôÝñá, 20 Ííâîñßïð 2000 2:27 ï

> Subject: Re: Fw: Proposal

>

>

> > Dear Leandre:

> >

> > I am not 100% familiar as to the extent of your
> > conversations with Peter. I can only read what is
> in
> > the emails.
> >
> > I do trust Peter and believe this project can
> work.
> > However, you both need to sit down and express
> your
> > concerns openly and fully. That is what I
> recommend
> > for you to do.
> >
> > I think that just as you have things at stake, so
> does
> > Peter and his office. You both need to negotiate
> until
> > a common ground is met. Perhaps at some stage of
> prior
> > negotiations you or Peter or both misunderstood
> each
> > other. Try and clear your position and then let
> him
> > clear his.
> >
> > If afterwards you are left unhappy, you proceed
> from
> > there.
> >
> > It is key to have patience and express your
> concerns
> > fully.
> >
> > I hope this helps you.
> >
> > Lefteris
> >
> > --- Kontogouris
> >
> >

> > Do You Yahoo!?
> > Yahoo! Calendar - Get organized for the holidays!
> > <http://calendar.yahoo.com/>
> >
>

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